

(19) World Intellectual Property Organization
International Bureau



(43) International Publication Date
15 November 2001 (15.11.2001)

PCT

(10) International Publication Number
WO 01/86579 A2

- (51) International Patent Classification⁷: **G06K**
- (21) International Application Number: PCT/US01/14920
- (22) International Filing Date: 8 May 2001 (08.05.2001)
- (25) Filing Language: English
- (26) Publication Language: English
- (30) Priority Data:
09/567,405 8 May 2000 (08.05.2000) US
09/629,649 1 August 2000 (01.08.2000) US
09/689,289 11 October 2000 (11.10.2000) US
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- (81) Designated States (*national*): AE, AG, AL, AM, AT, AU, AZ, BA, BB, BG, BR, BY, BZ, CA, CH, CN, CO, CR, CU, CZ, DE, DK, DM, DZ, EC, EE, ES, FI, GB, GD, GE, GH, GM, HR, HU, ID, IL, IN, IS, JP, KE, KG, KP, KR, KZ, LC, LK, LR, LS, LT, LU, LV, MA, MD, MG, MK, MN, MW, MX, MZ, NO, NZ, PL, PT, RO, RU, SD, SE, SG, SI, SK, SL, TJ, TM, TR, TT, TZ, UA, UG, US, UZ, VN, YU, ZA, ZW.
- (84) Designated States (*regional*): ARIPO patent (GH, GM, KE, LS, MW, MZ, SD, SL, SZ, TZ, UG, ZW), Eurasian patent (AM, AZ, BY, KG, KZ, MD, RU, TJ, TM), European patent (AT, BE, CH, CY, DE, DK, ES, FI, FR, GB, GR, IE, IT, LU, MC, NL, PT, SE, TR), OAPI patent (BF, BJ, CF, CG, CI, CM, GA, GN, GW, ML, MR, NE, SN, TD, TG).
- Published:**
— *without international search report and to be republished upon receipt of that report*
- For two-letter codes and other abbreviations, refer to the "Guidance Notes on Codes and Abbreviations" appearing at the beginning of each regular issue of the PCT Gazette.*

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(54) Title: ENVELOPES AND PRINTED DOCUMENTS EMPLOYING DIGITAL WATERMARKS, AND RELATED METHODS

(57) Abstract: Digital watermarks are encoded on envelopes to serve a variety of purposes related to postage (franking), anti-counterfeiting, addressing, and linking to associated internet sites. Digital watermarks can also be formed on blank paper stock so that printed documents formed therewith have desired properties, including the ability to distinguish photocopies from originals, to link to corporate web sites, and to permit document serialization for tracing and other purposes.

WO 01/86579 A2

**ENVELOPES AND PRINTED DOCUMENTS EMPLOYING DIGITAL
WATERMARKS, AND RELATED METHODS**

Related Application Data

5 In the U.S., this application is a continuation-in-part of copending applications 09/567,405, filed May 8, 2000, and 09/629,649, filed August 1, 2000.

Field of the Invention

10 The present invention relates to use of digital watermark technology in conjunction with envelopes and other documents.

Background and Summary of the Invention

Computer printers have long been used to print addresses on envelopes. With the advent of digital postage, use of printers with envelopes is increasing still further.

15 Digital postage technology is available from a number of vendors including Pitney Bowes, E-Stamp, Stamps.com and Escher Laboratories (of Escher Group, Ltd.), and is detailed in various patent publications including 5,982,506, 5,825,893, 5,819,240, 5,801,364, 5,774,886, 5,682,318, 5,978,781, and WO 99/18543A1.

20 Digital watermarking technology is used, in accordance with certain embodiments of the present invention, to increase the security of, and augment the functionality associated with, computer printing of envelopes and postage.

25 In accordance with one aspect of the invention, traceability of digital postage is enhanced by serialization, i.e., embedding a serial number code or other indicia that uniquely and covertly links the printed postage to some device or software in the users' possession, or that identifies the user. This device can be a printer, personal computer, or hardware security device used in printing the postage. In an exemplary embodiment, digital watermarking of the sort detailed in the cited patents and applications is used to embed the code at the time the postage is printed. The embedded data would only be detectable to investigators equipped with special readers for spot checking documents or investigating counterfeits.

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 In accordance with another aspect of the invention, security of digital postage against reproduction is enhanced through use of "fragile" digital watermarks. (A

“fragile” digital watermark is one designed, e.g., not to fully withstand the scanning/printing operations associated with photocopying or PC-based scanning and printing.) Such a watermark may be employed to provide forensic evidence that printed postage is not original.

5 In accordance with yet another aspect of the invention, watermark technology is employed to prevent – outright – the photocopying or other duplication of digital postage. This result is achieved by encoding on envelopes a “do not copy” watermark to which photocopiers, scanners, printers, and other computer devices are alert. If such a watermark is encountered, the device will refuse to operate, or will otherwise
10 interfere with the reproduction operation.

 In accordance with still another aspect of the invention, watermarking on an envelope is employed as an element of a franking mark (postal mark) – one that may stay within or extend well beyond the corner location typically associated with such marks.

15 In accordance with yet another aspect of the invention, watermarking on an envelope can serve as a portal to a corresponding internet site or internet-based application. That is, a printed document with an embedded watermark can be held up to a web cam, or scanned by a scanner, and instantly link a user to Internet sites or applications. Importantly, information received in this manner is not subject to the
20 delays associated with physical mail delivery, but can convey up-to-the-minute information.

 In accordance with still another aspect of the invention, an envelope watermark serves to convey an identifier that is used to access associated data in a database. In one particular application, the index number identifies the recipient. Thus, for example,
25 an envelope can be addressed simply by watermarking it with a unique recipient designator, e.g., JOHNQPUBLIC843. Processing equipment in the postal system can read the watermark, query a database with the designator, and determine thereby the recipient’s physical address. (If desired, the address thereby discerned can be printed on the envelope.) One advantage to this arrangement is that distribution of Change of
30 Address cards would be a thing of the past. If a person moves across country, a single record in the database is changed. All mail to that recipient automatically is directed to the new physical address.

In accordance with yet another embodiment, digital watermarks on envelopes can be applied by specialized printers (e.g., postal metering devices), or by using common office printers (e.g., laser, ink-jet). In such systems, the watermark embedder software may be integrated into the printing device, or can be resident on an associated
5 computer system. The software is desirably secured against tampering using various anti-hacking techniques. The production of the digital watermark may not be optional (i.e., it may be applied without user control), and the payload can be tailored in accordance with the amount of postage, device/software/user information, or other application information. Such a system may also include an application that calibrates
10 printing of the watermark to the user's specific printer or software, thus accommodating a wide range of usage scenarios. A hardware security device used, e.g., to store postage value (e.g., a digital vault) may also be employed by the watermark embedding system, e.g., as a source of secure and potentially unique data used in encoding the digital watermark.

15 In accordance with still further embodiments of the invention, the principles described herein are also applicable to other printed value documents (e.g., tickets and coupons), especially those that are printed on demand. Such documents may be printed at home, at special kiosks (e.g., in-store), or by commercial printing establishments (i.e., mass produced). Among other functionality, the watermarks in such value
20 documents can be used by investigators to distinguish originals from reproductions (by use of fragile watermarks), to authenticate documents (e.g., in ticket reading machines), and to link to associated internet resources. The watermarks can also be linked to other information (e.g., event date, seat number, product code, etc.) textually printed on the document, or present on the document in some machine readable form (e.g., barcodes).
25 In such case, the watermark can be used to detect document alteration by checking for discrepancy between the watermark-encoded information, and that otherwise conveyed by the document.

In accordance with yet other embodiments of the invention, blank printing stock (e.g., other than envelopes) can be digitally watermarked to serve various ends. The
30 watermarking continues to be detectable after the blank stock is thereafter printed.

The features just-described can be employed alone or in various combinations.

The foregoing and additional features and advantages of the present invention will be more readily apparent from the following detailed description.

5

Detailed Description

Digital watermarking technology, a form of steganography, encompasses a great variety of techniques by which plural bits of digital data are hidden in some other object without leaving human-apparent evidence of alteration or data representation.

Digital watermarking of envelopes can be effected in numerous ways, including
10 by ink (clear, optically-opaque, IR/UV-opaque), by texturing, by laminate layers, etc. The watermarking can be formed as part of other markings on the envelope (e.g., franking marks, graphics, text, etc.), or can be applied irrespective of such other markings. Watermarking can be effected at any time in an envelope's life, including at the time of media-making (e.g., paper making or Tyvek formation), at the time of
15 envelope making, at the time of consumer use (either before, during, or after the application of other envelope markings), and thereafter (e.g., in the course of postal service processing).

The watermarking may span all of one side (or both sides) of an envelope, or may be localized, e.g., in the areas typically associated with postage, return address,
20 and recipient address. An envelope may convey a single watermark, or several may be used, e.g., conveying different information or serving different purposes in different regions. Several different watermarking technologies can be employed on a single envelope, e.g., the envelope's texture can convey one type of information, and tinting printed on the envelope can convey a second type of information.

25 Any print- or physical media-watermark technology can be employed in conjunction with the present invention. Representative watermarking technologies suitable for such use are detailed in the assignee's patent 5,862,260, and in applications 09/074,034 (counterpart published by PCT as WO9953428), 09/127,502 (WO0007356), 09/503,881 (PCT/US01/00884), 09/562,516, and 09/562,524. A great
30 many other watermarking technologies are familiar to those skilled in the digital watermarking art.

In accordance with one aspect of the invention, traceability of digital postage is enhanced by serialization, i.e., embedding a serial number code or other indicia that uniquely and covertly links the printed postage to some device in the users' possession.

In one such embodiment, the watermark serves to convey an identifier of a
5 printer, personal computer, postage vault, or other device used in printing postage. The identifier can be a registration number, a serial number, an account number, etc. The watermark can also serve to convey an identifier associated with particular software employed by the user. And/or, the watermark can also serve to identify the user. Other forensic information can likewise be encoded.

10 The encoded information can directly correspond to the device, etc., or the relationship can be established through a remote database (e.g., the identifier can be an index number that, when looked-up in a database, yields the registered owner name and address of a particular device).

Typically, such a watermark is "private," i.e., it is readable only to selected
15 classes of persons who have access to secret data, such as a private key. Postal investigators and the like would be able to read such data (e.g., by using a specialized reader system, or by using a conventional reader system equipped with the private information), but the general public would not.

In other embodiments, the watermark is public, but general use thereof is
20 limited because a database needed to interpret the encoded data is not publicly accessible.

As indicated above, this forensic watermark can take various forms. For example, it can form part of the franking indicia printed on the envelope, or can be separate from such indicia. It can be limited to the franking corner of the envelope, or
25 can be located in a different location, or span a larger area. One particular implementation deposits a light splattering of tiny ink droplets over an area. These droplets are sufficient to form a computer-detectable pattern, but are not conspicuous (or preferably even visible) to human observers. In this, and other embodiments, the invisibility of the markings can be enhanced by using inks responsive to ultraviolet or
30 infrared illumination, as more particularly detailed in cited application 09/562,516.

In most applications, the forensic watermark is applied automatically as part of another envelope processing activity. Thus, for example, such functionality can be

provided in software used to print addresses on envelopes, or apply digital postage to envelopes. The software can be of the consumer variety (e.g., Microsoft Word), or it can be system or device instructions invoked as part of the printing operation (e.g., printer driver software, or firmware associated with a printer's microprocessor.) As the user-intended information is being printed, the forensic marking is also being applied. Thereafter, if an issue arises as to the source of an envelope, or postal indicia thereon, the forensic information can be checked to aid in such investigation.

In accordance with a second aspect of the invention, security of digital postage against reproduction is enhanced through use of "fragile" digital watermarks.

As noted, a "fragile" digital watermark is one designed not to fully withstand the scanning/printing operations associated with photocopying. (The use of fragile watermarks is detailed in the assignee's applications 09/234,780 (WO9936876), 09/287,940, 09/433,104 (PCT/US00/29454), 09/498,223, 09/625,577, 60/198,138, 09/645,779, 09/689,226, 09/689,250 and 09/689,293. If markings (e.g., legitimate franking indicia) incorporating such a watermark are photocopied or otherwise reproduced from one envelope onto a second envelope, the copy will either not fully include the watermark, or the watermark will be changed in a way that indicates it is a copy. Processing equipment in the postal system can be alert to such copies (which are identified by the absence or modification of the fragile watermark), and cull them from the properly-franked mail. Likewise, fraud or counterfeit investigators can use special readers to verify originality and detect copies.

A watermark may be made fragile in numerous ways. One form of fragility relies on low watermark amplitude. That is, the strength of the watermark is only marginally above the minimum needed for detection. If any significant fraction of the signal is lost, as typically occurs in photocopying operations, the watermark becomes unreadable.

Another form of fragility relies on the watermark's frequency spectrum. High frequencies are typically attenuated in the various sampling operations associated with digital scanning and printing. Even a high amplitude watermark signal can be significantly impaired, and rendered unreadable, by such photocopying operations.

The foregoing are but two of many different approaches. The above-cited applications disclose many others. The particular fragile watermark used can be

tailored in accordance with the type of scanning and printing anticipated in unauthorized reproduction.

Likewise, the fragile watermark can be implemented in various ways. For example, the watermark can be implemented by varying thicknesses of lines, adding
5 dots or speckles or ink, or modulating the brightness of printed pixels. (Such watermarking arrangements are further detailed in applications 09/074,034 and 09/127,502.) Or the watermark can be formed by texturing of the substrate. Such texturing can be applied in various ways. One is by a mechanism integrated with the printer, e.g., one that impresses the medium with a pinch roller or other pressure-
10 applying means. Another is during fabrication of the paper, e.g., by texturing dewatering elements in the paper making machinery to impress a desired pattern on the medium. (One such arrangement is detailed in application 09/437,357, filed November 10, 1999 (PCT/US00/30694).)

As indicated, processing equipment in the postal system (e.g., document sorters
15 and postal processing machines) can routinely scan envelopes bearing digital postage for the presence of the expected fragile watermark. Any envelopes found to be missing the watermark can be culled for investigation. This analysis may include watermark-reading software that infers information about the type of reproduction employed by reference to the attributes of any remaining fragile watermark signal.

20 In accordance with a third aspect of the invention, watermark technology is employed to prevent – outright – the photocopying or other duplication of digital postage. This result is achieved by encoding on envelopes a “do not copy” watermark to which photocopiers, scanners, printers, imaging software, or other computer devices are alert. If such a watermark is encountered, the device will refuse to operate, or will
25 otherwise interfere with the reproduction operation.

Such watermark-based “do not copy” systems are further detailed in applications 09/074,034, 09/127,502, 09/185,380 (WO0026749) and 09/287,940. The detection of the watermark can occur in various, and preferably numerous, locations in likely reproduction systems. In a desktop computer system, for example, image data
30 may be analyzed for such a watermark by software in the scanner (e.g., scanner driver software), software in the computer (e.g., TWAIN interface software, operating system software, image editing software, internet browser software, printer driver software),

and software in the printer (e.g., printer firmware). If any of these detectors encounters image data that has a “do not copy” watermark encoded therein, the detector will interfere with its reproduction (e.g., by discontinuing the process, by scarring the image, by hiding tracer data for later forensic use, etc.)

5 The use of a watermark to indicate that an indicia should not be copied is desirable, but not necessary. Other hallmarks can be employed. For example, devices used in reproduction can be alert to the franking indicia itself and, if encountered, interfere with duplication.

10 In accordance with a fourth aspect of the invention, security is enhanced by associating (cryptographically or otherwise) a digital watermark formed on envelope stock (e.g., by printing or texturing) with data conveyed in a postal franking mark (e.g., a 2D bar code). In such case, for example, the envelope can be authorized for use only in conjunction with a certain printer, a certain postal meter, a certain postal account, a certain software, etc. If the envelope stock is diverted to another use (e.g., used in
15 conjunction with a different postal meter), the discrepancy in the association between the envelope watermark and the postal franking mark can be detected by the postal authorities, and suitable action taken (e.g., alerting the proper owner of the envelope stock of such use).

20 The association between the envelope watermark and the postal indicia can be self-contained (e.g., the association can be demonstrated without reference to external resources), or a remote resource can be employed (e.g., a database can specify that envelope stock X should only be encountered with digital postage from account Y).

25 In a variant embodiment, a franking station can check the watermark already existing on an envelope prior to applying postage. If a correct watermark is not detected, the franking station can decline to apply postage absent supervisory clearance. Unauthorized use of corporate mail accounts for use on personal correspondence may thereby be curbed.

30 In accordance with a fifth aspect of the invention, watermarking on an envelope is employed as an element of a franking mark. Such marking can be confined to the corner location typically associated with postage, but need not be so limited. If the marking extends across the entire envelope – on one side or both – machine processing of the mail by the postal system can be facilitated by obviating the need for positioning

the envelope in a certain orientation for reading. In one particular embodiment, an embedded calibration signal associated with certain watermarks (c.f., the cited patent documents) can be used to orient a digital image of the envelope for both watermark reading as well as for other machine processing. In other embodiments, printed
5 features of a franking mark (e.g., vertical and horizontal lines) can be used like graticules to aid in establishing the skew of a watermark printed with the franking mark, thereby aiding decoding of the watermark.

To make clear to office personnel that postage has been applied to such an envelope, it is generally desirable that the marking be visible. This can be achieved by
10 increasing the amplitude of the watermark signal so that it appears as a patterned tile (or other shape). Or the watermark can be imperceptible, and other indicia added to indicate that postage has been applied (e.g., text stating "Posted with \$0.33, printed in the same area as the watermark, or in a different area).

In still other arrangements, a conventional 2D barcode franking mark is subtly
15 changed to, itself, imperceptibly carry the watermark.

The information encoded in the franking (or other) watermark can represent a great variety of data. The amount of postage encoded, the date of encoding, the sender's name, address and zip code, the recipient's name, address and zip code, etc., can all be indicated.

20 In some embodiments, all such information is directly encoded in the watermark. In other embodiments, the watermark encodes an abbreviated data set, e.g., including a code number. The code number corresponds to additional information that can be found in a database record accessed by the code – either maintained by the user, by a central authority (e.g., the postal system), or by some remotely accessible
25 database.

In accordance with a sixth aspect of the invention, watermarking on an envelope serves as a portal to a corresponding internet site or application (which could be local on the user's PC).

As detailed in the assignee's application 09/571,422, filed May 15, 2000
30 (WO0070585), a watermarked document can be held up to a web cam, or scanned by a scanner, and serve to instantly link a user to an Internet site, to invoke an application, etc. (The present assignee offers such services under the Digimarc MediaBridge

name.) An envelope marked in this fashion can allow a user to initiate an essentially unlimited range of options.

Consider an envelope having the sender's contact information (name, address, zip code, phone number, fax number, email address, etc.) represented by a watermark
5 (either literally, or referring to a database record). A recipient of the envelope may present same to a web cam associated with a personal computer. The camera decodes the watermark, finds it is contact information for a person, and in response automatically adds the contact information to a contact organizer (e.g., Microsoft Outlook) maintained by the computer.

10 Different watermarks may trigger different reactions. Certain of the payload bits in the watermark may indicate the type of data represented, and/or the type of reaction that is appropriate. Responses may be programmed by the sender, so the watermark is the same, but the backend system that is linked to the watermark contains the programming for what response to invoke.

15 One type of watermark may indicate that the encoded information is contact information that is available for loading into a recipient's contact organizer. A second type of watermark may indicate that a delivery confirmation message is to be dispatched to the sender of the envelope. When such an envelope is presented to the recipient's web cam, the associated computer automatically composes an email
20 message confirming delivery of the envelope, and sends it to an address represented in the watermark.

A third type of watermark may direct a web browser associated with the recipient's computer to a destination specified by the watermark. The destination web address can provide the recipient with additional information related to the mailing, but
25 updated to the minute. Advertising mailings can thus link to ordering pages, new sale promotions, updated backorder status information, etc. Utility bills can link to summary account information showing payments received or owing, month-to-date charges, etc. The linked web address may present a form soliciting input or response from the envelope recipient, including survey responses, votes, etc.

30 The linked resource needn't convey just textual or graphical information. Entertainment programming can be similarly invoked, e.g., the delivery of previews of tonight's cable television shows, popular music recordings for preview or purchase, etc.

A fourth type of watermark may initiate a replenishment of postage in the recipient's digital postage account.

The foregoing is just a small sampling of the myriad functions that can be invoked – locally in the recipient's computer, or employing remote resources (e.g.,
5 computers accessed over the internet) – in response to presentation of a mailing to a webcam or other imaging device.

Some watermarks may correspond to several alternative actions. In such case, the recipient's computer may present a menu from which the recipient can select the desired response. Or the response invoked by presenting the envelope to the web cam
10 may be made dependent on context or environment in which the presentation is made (e.g., time of day, type of device to which web cam is connected – fixed or portable computer, wired or wireless, etc.)

In a variant of the foregoing embodiment, an envelope watermark serves to convey an identifier that is used to access a database record having information related
15 to mail processing or delivery. In one particular application, the index number identifies the recipient. Thus, for example, an envelope can be addressed simply by watermarking it with a unique recipient designator, e.g., JOHNQPUBLIC843. Processing equipment in the postal system can read the watermark, query a database with the designator, and determine thereby the recipient's physical address (e.g., street
20 address).

In some such embodiments, the physical address information obtained by this database lookup is printed on the envelope by the postal system for the benefit of the ultimate postal delivery person. In other embodiments, the postal delivery person is equipped with reader devices that make such printing superfluous.

25 As noted, an important advantage to this arrangement is that Change of Address cards would be a thing of the past. If a person moves across country, a single record in the database is changed. All mail to that recipient automatically is directed to the new physical address. A lifetime postal addressing system can thereby be realized.

In accordance with yet another embodiment, digital watermarks on envelopes
30 can be applied by postal metering devices, or by using common office printers (e.g., laser, ink-jet). In such systems, the watermark embedding functionality may be integrated into the printing device (e.g., by firmware executed by a printer

microprocessor, or by dedicated hardware), or can be resident as software on an associated computer system. The software is desirably secured against tampering using various anti-hacking techniques. The production of the digital watermark may not be optional (i.e., it may be applied without user control), and the payload can be tailored in accordance with the amount of postage, device/software/user information, or other application information.

Such a system may also include an application that calibrates printing of the watermark to the user's specific printer or software. For example, the application (which may be a software program) may print a predetermined pattern (watermark or otherwise). The resulting printed media can then be scanned using a scanner (e.g., a digital photocopier or other device) whose transfer function is known. (The application may have profile data on several common scanning devices that can be selectively invoked (e.g., by the user), depending on the particular scanner used.) The scanned image data is then processed by the application to infer the characteristics of the user's printer or software (e.g., its transfer function). Once these characteristics are known, the watermarking process can pre-compensate for such printer/software characteristics so as to produce a watermark whose attributes are largely independent of the printer/software from which it was generated. (E.g., if a printer exhibits attenuated reproduction of high frequency image data, the high frequency components can be pre-emphasized prior to sending the watermark data to the printer. Similarly, if the dot pitch produced by the printer emphasizes particular spatial frequencies, the watermark image data can be pre-compensated to de-emphasize such spatial frequencies.)

In other embodiments, the transfer functions of printing systems commonly used by users can be pre-characterized by the manufacturer, and appropriate compensation of watermark printing can be based thereon. Thus, for example, if a user is printing postage using a Hewlett-Packard LaserJet 8000DN printer, a first set of pre-stored pre-compensation information is utilized. If the user is printing using a Hewlett-Packard DeskJet 860C, a second set of pre-compensation information is utilized, etc. (The specification of the particular printer being used can be left to the user, or it can be determined by reference to data available in the computer system (e.g., by reference to the printer driver file being employed.))

The net result, again, is to make the printed end-product substantially uniform regardless of the idiosyncrasies of particular printing systems. (Further information on characterizing the transfer function of devices to assure reliable watermark communication is found in copending application 60/173,880, filed December 30, 1999.)

In some embodiments, a hardware security device that is used, e.g., to store postage value (e.g., a digital vault) may also be employed by the watermark embedding system, e.g., as a source of secure and potentially unique data used in encoding the digital watermark (e.g., crypto keys, pseudo-random noise data, etc.). In some such arrangements, the watermark embedding system may make use of data stored in such device primarily for another purpose (e.g., a user ID), and can employ such data in conjunction with the watermarking operation (e.g., as a seed to a random number generator that produces a noise pattern utilized in the watermark encoding).

In accordance with still further embodiments of the invention, the principles described herein are also applicable to other printed value documents (e.g., tickets and coupons), especially those that are printed on demand. Such documents may be printed at home, at special kiosks (e.g., in-store), or by commercial printing establishments (i.e., mass produced). Among other functionality, the watermarks in such value documents can be used by investigators to distinguish originals from reproductions (by use of fragile watermarks), to authenticate documents (e.g., in ticket reading machines), and to link to associated internet resources. (An example of the latter is a ticket to a sporting or theatrical event that, when presented to a web cam, allows the user to see an actual or virtual view of the sports arena/stage from the perspective of the ticketed seat.)

The watermarks on printed value documents can also be linked to other information (e.g., event date, seat number, product code, etc.) that is textually printed on the document, or present on the document in some machine readable form (e.g., barcodes). In such case, the watermark can be used to detect document alteration by checking for discrepancy between the watermark-encoded information, and that otherwise conveyed by the document.

In accordance with still other embodiments, blank paper stock can be digitally watermarked so that printed documents formed by later printing on the stock exhibits

desired functionality. (The watermark in the blank stock persists through, and is detectable notwithstanding, subsequent printing.)

For example, blank paper stock can be digitally watermarked with a frail watermark that permits the original document to be distinguished from photocopies or other reproductions. Or blank stock used as corporate stationary can be watermarked with data serving as an internet link to the corporation's web site. Or serialized sheets can be employed by a corporation for sensitive memoranda, allowing a printed document to be distinguished from seemingly-identical documents, e.g., permitting the document to be traced back to its original intended recipient

As in the examples earlier given, the watermark can be formed by ink (e.g., speckles, or tinting) or by texture. The watermark can be formed on the paper in bulk - in the paper-making process, or can be applied on a per-sheet basis. In the former case, the same watermark payload is encoded on large lots of paper, whereas in the second case, different watermark payloads can be applied to different sheets (e.g., serialized paper). (The later process can be performed by high-speed printing machines specialized for this purpose, e.g., employing page-width ink-jet arrays.)

(Watermarking of blank paper stock is referenced in various of the assignee's applications, including 09/127,502 and 09/619,264, as well as in patent 5,822,436.)

It will be recognized that the arrangements described above can be combined and hybridized in various ways to economically effect multiple functionality.

To provide a comprehensive disclosure without unduly lengthening this specification, the patents and applications cited herein are incorporated herein by reference.

Having described and illustrated the principles of the invention with reference to illustrative embodiments, it should be recognized that the invention is not so limited.

For example, while digital watermarking typically does not leave any human-apparent evidence of alteration or data representation, certain of the foregoing applications do not require this. The markings used may be visible, and even conspicuous, without impairing essential functionality. Thus, bar codes, data glyphs, OCR markings, and other machine-readable indicia may be substituted, depending on the particular application requirements.

While the detailed embodiments were described with reference to desktop computers, it is recognized that such devices will increasingly be supplanted by other digital appliances, including general purpose personal digital assistants, multifunction cell phones, and specialized devices – many of which include integrated optical sensors (e.g., CCD or CMOS cameras). Moreover, the power and utility of the above-detailed
5 embodiments and devices can be further enhanced by employing various wireless communications technologies, including the Bluetooth standard.

The implementation of the watermark encoding and decoding systems is straightforward to artisans in the field, and thus not belabored here. Conventionally,
10 such technology is implemented by suitable software, stored in long term memory (e.g., disk, ROM, etc.), and transferred to temporary memory (e.g., RAM) for execution on an associated CPU. In other implementations, the functionality can be achieved by dedicated hardware, or by a combination of hardware and software. Reprogrammable logic, including FPGAs, can advantageously be employed in certain implementations.

15 While the specification makes reference to “paper” and “envelopes,” these terms are used in shorthand fashion to refer to articles delivered by the postal service. Thus, postcards (e.g., direct mail cards) and Tyvek articles are meant to be encompassed by such references. Postcards may include multiple watermarks, e.g., a postal-related mark on the “address side,” and an internet-linking mark on the other.
20 The two marks may be associated or linked in various manners.

Although not described in the context of existing postal meters, it should be recognized that the above-detailed technology is well-suited for implementation with such devices, as they generally use printing techniques that are suitable for digital watermark printing. By retrofitting existing postal meters, a great variety of security
25 and marketing improvements can readily be provided.

The reader will recognize that a variety of additional security techniques can be employed in conjunction with the arrangements detailed above. For example, in some applications, it is useful to encrypt the message encoded in the watermark. Encryption provides an additional layer of security to prevent unwanted uses of the encoded
30 information. Some examples of applicable cryptographic methods include RSA, DES, IDEA (International Data Encryption Algorithm), skipjack, discrete log systems (e.g., El Gamal Cipher), elliptic curve systems, cellular automata, etc.

These and other cryptographic methods can be used to create a digital signature to place in a watermark message. Public key cryptographic methods employ a private and public key. The private key is kept secret, and the public key is distributed. To digitally sign a message, the originator of the message encrypts the message with his
5 private key. The private key is uniquely associated with the originator. Those users having a public key verify that the message has originated from the holder of the private key by using the public key to decrypt the message.

The message may be both encrypted and digitally signed using two stages of encryption. At the encoder, a digital signature stage encrypts at least part of the
10 message with a private key. An encryption stage then encrypts the message with a public key. The decoder reverses the process. First, a decryption stage decrypts the message with a private key corresponding to public key used in the encryption stage at the encoder. Then, a second stage decrypts the output of the previous stage with the public key corresponding to the private key used to create the digital signature.

15 Time and date stamping can be used in conjunction with encryption, or otherwise (e.g., in a watermark). Metadata can similarly be conveyed.

If desired, a watermark can be used to track mail (e.g., an envelope or parcel) through the delivery process. At various check points, a camera- or sensor-equipped device reads the watermark, extracts an identifier and logs the identifier along with
20 additional information, such as location, time, etc. This information may be sent and maintained in a database that can be queried to determine the delivery status of the mail. Wireless devices can be employed to read watermarks and report status to a centralized or distributed database.

It should be recognized that the particular combinations of elements and
25 features in the above-detailed embodiments are exemplary only; the interchanging and substitution of these teachings with other teachings in this and the incorporated-by-reference patents/applications are also contemplated.

In view of the wide variety of embodiments to which the principles and features discussed above can be applied, it should be apparent that the detailed embodiments are
30 illustrative only and should not be taken as limiting the scope of the invention. Rather, we claim as our invention all such modifications as may come within the scope and spirit of the following claims and equivalents thereof.

WE CLAIM:

1. An original envelope having encoded thereon a fragile digital watermark representing plural bits of digital data, said watermark permitting a photocopy thereof
5 to be distinguished from the original.
2. The envelope of claim 1 in which the watermark is formed with ink.
3. The envelope of claim 1 in which the watermark is formed by texturing of
10 the original envelope medium
4. The envelope of claim 1 that additionally has encoded thereon a second digital watermark that withstands at least certain photocopying operations.
- 15 5. The envelope of claim 4 in which the second digital watermark encodes data useful for linking to an internet computer site.
6. The envelope of claim 4 in which the second digital watermark encodes data representing a device or user that produced the document.
20
7. The envelope of claim 4 in which one of said watermarks indicates to compliant equipment that the envelope should not be reproduced.
8. The envelope of claim 4 in which the second digital watermark is printed on
25 the envelope at the same time as a franking mark.
9. The envelope of claim 8 in which the second digital watermark is printed on the envelope by the same printing assembly used to print said franking mark.
- 30 10. The envelope of claim 4 in which at least one of said digital watermarks occupies a region that is also occupied by a franking mark printed on said envelope.

11. The envelope of claim 4 in which the second watermark is formed on a second side of the envelope, opposite a side on which the first watermark is formed.

12. The envelope of claim 1 in which said digital watermark is printed on the
5 envelope at the same time as a franking mark.

13. The envelope of claim 1 in which said digital watermark is printed on the envelope by the same printing assembly used to print said franking mark.

10 14. A blank original substrate suitable for later use in a printing operation to produce a printed document, the blank original substrate having encoded thereon a fragile digital watermark representing plural bits of digital data, said watermark permitting a photocopy thereof to be distinguished from the original.

15 15. The substrate of claim 14 in which the watermark is formed with ink.

16. The substrate of claim 14 in which the watermark is formed by texturing of the substrate medium

20 17. A printed document comprising the substrate of claim 14 that additionally has encoded thereon a second digital watermark that withstands at least certain photocopying operations.

18. The document of claim 17 in which the second digital watermark encodes
25 data useful for linking to an internet computer site.

19. The document of claim 17 in which the second digital watermark encodes data representing a device or user that produced the document.

30 20. The document of claim 17 in which the second watermark is formed on a second side of the envelope, opposite a side on which the first watermark is formed.

21. The substrate of claim 14 in which the watermark indicates to compliant equipment that the envelope should not be reproduced.

22. An envelope having encoded thereon a fragile digital watermark
5 representing plural bits of digital data, said watermark being designed to evidence reproduction by scanning and printing.

23. A method of routing an article of paper mail by a postal authority,
comprising:
10 at said postal authority, reading from said article a machine-readable indicia and producing data corresponding thereto;
consulting a database record to identify a physical address corresponding to at least a portion of said data; and
directing said mail to said physical address.

15 24 The method of claim 23 that additionally includes printing said physical address on said mail after consulting said database.

25 25. The method of claim 23 in which the reading comprises reading with a
20 sensor comprising rows and columns of sensing elements.

26. An envelope having machine readable indicia thereon corresponding to a delivery address, the envelope not having printed thereon a textual delivery address.

25 27. An envelope having steganographically encoded thereon an optically discernable indicia that indicates, to a suitably authorized detector, data that identifies a device used in franking said envelope.

28 An envelope having encoded thereon a fragile digital watermark
30 representing plural bit of digital data, said watermark not withstanding a photocopy operation.

29. An envelope having encoded thereon a machine readable indicia that indicates, to suitable equipped devices, that image data corresponding to said envelope should not be reproduced.

5 30. An envelope having steganographically encoded thereon a digital watermark representing postage.

31. The envelope of claim 30 in which the steganographic encoding takes the form of printing on said envelope.

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32. The envelope of claim 31 in which said printing is with an ink designed for sensing in the ultraviolet or infrared spectra.

15 33. The envelope of claim 30 in which said encoding takes the form of texturing on the surface of said envelope.

34. A method comprising:

receiving an envelope of paper mail through the postal system by an addressee at a delivery address specified on the article;

20 after receipt, presenting the envelope to a processing device that includes an optical sensing system; and

thereby triggering the device to produce a response corresponding to machine readable indicia formed on said envelope.

25 35. The method of claim 34 in which the response comprises updating a contact database on said device with information corresponding to a sender of said envelope.

36. The method of claim 34 in which the response comprises sending a delivery confirmation to a sender of said envelope.

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37. The method of claim 34 in which the response includes directing an internet web browser to an internet destination.

38. The method of claim 34 that further includes:

transmitting data produced by said device in response to optical sensing of said envelope to a first internet resource;

5 receiving additional information or entertainment from a second internet resource; and

presenting said additional information or entertainment to said addressee.

39. The method of claim 38 in which said first and second internet resource are
10 the same internet address.

40. The method of claim 38 in which the first and second internet resources are different internet resources, the first internet resource responding with an address of said second internet resource.

15

41. An envelope having formed thereon two machine readable indicia, a first of said indicia being a franking mark applied by a first party, the second of said indicia conveying data associated with an authorized user of said envelope, the first and second indicia cooperating to confirm that use of said envelope by the first party is authorized.

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